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**Kaiser Companies Named Finalist for Prestigious Stevie Award
2007 SELLING POWER SALES EXCELLENCE AWARDSSM**

Tempe, Arizona – December 7, 2007 – Kaiser Companies was recognized by *Selling Power* magazine in Las Vegas at Caesars Palace last night as a finalist for the 2007 Selling Power Sales Excellence Awards Sales Education Leader of the Year.

Kaiser Companies acknowledged as one of three finalists for the prestigious award. In addition, Kaiser Companies' was on hand to recognize their valued client Kamble Co. Transportation Services as the winner and recipient of the 2007 Stevie Award for Highest Sales Growth Rate.

The awards are jointly presented by *Selling Power* magazine, the leading sales management publication with 145,000 subscribers in 67 countries, and The Stevie® Awards, which have been hailed as "the business world's own Oscars" by the *New York Post* (April 27, 2005). More than 400 entries from companies of all sizes and in virtually every industry were submitted for consideration in more than 40 categories.

"Kaiser Companies is grateful for the recognition as a finalist for 2007 Sales Education Leader among the top sales organizations from around the world," said Jim Kaiser, president and CEO of Kaiser Companies. "We were further honored to congratulate our client Tim Pague, CEO of Kamble Co. Transportation Services, Inc., for the highest sales growth in 2007 – a very distinguished accomplishment."

"Being named a Finalist in The Selling Power Sales Excellence Awards is an important achievement," said Gerhard Gschwandtner, founder and publisher of *Selling Power*. "It means that independent business executives have agreed that the nominee is worthy of international recognition. We congratulate all of the Finalists on their achievement."

"The recognition we have received is very rewarding because Kaiser Companies is extremely passionate about sales education and helping our clients to realize their full potential through our sales consulting and optimization programs," said Kaiser, a recognized sales expert who created the first accredited sales class taught at Arizona State University

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About Kaiser Companies

Kaiser Companies provides sales optimization strategies and consulting to help organizations increase sales and recognize long-term benefits of a performance driven business. We support and strengthen existing infrastructure as well as create efficiencies within organizations achieve maximum results. Kaiser Companies brings together a roster of top senior executives and business owners that have built successful sales organizations. Kaiser Companies offers sales consulting, sales training, sales recruiting and professional sales speaking services. Kaiser Companies was founded by Jim Kaiser, a serial entrepreneur and renowned sales expert. Kaiser Companies is a privately held company based in Tempe, Arizona. www.kaisercompanies.com

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